




Avraham Grunwald

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 [linkedin](#)

Achievements And Results

- Developed and implemented new workflow processes and data management strategies for the college, transitioning from traditional tools to technology-based solutions.
- This process led to significant improvements in information management, data security, and privacy of employees and students, saving time and reducing costs. New clients also reported company growth in a highly competitive market following the implementation of these novel workflows.

Education

Business Analyst NAYA College 2023

- SQL – Basic & Advanced.
- Excel – Basic & Advanced.
- BI Fundamentals – Introduction to ETL architecture.
- Power BI – PowerQuery, DAX, Modeling and more...
- Data Visualization – Cognitive biases, colors and more...

MA, Executive Public Policy Tel Aviv University 2018 – 2019

- Monitoring and measurement coordinator in the establishment of a project "Bishvilam" as part of a seminar. Experience in the Salesforce CRM system.

BA, Social Sciences, International relations The Open University of Israel 2012 – 2015

Mediator Gevim 2014

Teaching Certificate "Teach First Israel" 2015 – 2016

Expertise

 SQL  365  WordPress

 Excel  Elementor  Power BI

Languages

[to view report.](#)



Hebrew



English

Work Experience

Web developer Self employed 2022 –

- Develop and build websites.
- Client needs assessment, targeted integrations and forms, dynamic and bilingual websites.
- SEO – Google Analytics, optimization and Yoast.
- Code – Basic HTML and CSS.
- Design – Canva and Adobe Creative Suite.

Vice Principal Pre-Military Technological College AMIT 2020– 2022

- Administrative operational responsibility for end-to-end management of the institution Management and decision-making based on BI reports.
- Designing and developing CRM: Locating and selecting a system provider, Creating a customer journey from initial registration to onboarding at the institution, configuring workflows, Automations, data security and permissions and, integration with credit clearance and Train users on how to use the system effectively.
- ERP systems: Project management, tracking tasks and implementation of work processes
- Cooperation with partners: educational institutions, local authorities and civic sector.
- Responsible for a budget of 8.5 million NIS.

Head of the Excellence Center Educating For Excellence 2017–2019

- Directing a center that serves 60 low socioeconomic background students.
- Developing technology learning programs.

Chief Executive Officer - Munich DE World Zionist Organization 2016 2017

- Managing a team of employees and volunteers for a mission and project.
- Logistical responsibility for the team, including housing, visas, flights, and more.
- Collaborating with external stakeholders such as embassies, community institutions, and others.

History Teacher High School Amal 2015 – 2016

- Teaching through technological pedagogical methods.

Emissary (Shaliach) Perth WA The Jewish Agency for Israel 2009–2010

- Developing programs and initiating community projects.

Did you print CV?
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